

# Antibody Therapeutics for Life!

Address: PharmAbcine Inc.,  
2F, Research Building 2, 70, Yuseong-daero 1689 beon-gil,  
Yuseong-gu, Daejeon, 34047, Republic of Korea

Phone : + 82 - 42 - 863 - 2017

## 2019 Job Description

Position	Responsibilities	Qualifications
<b>Business development (manager) at all level</b>	<ul style="list-style-type: none"> <li>Conduct research to gain an understanding of the market, new drug development, background scientific information, and product opportunity. <ul style="list-style-type: none"> <li>Support to develop commercial and collaborative assessments across therapeutic areas of interest that reflect an understanding of disease area, unmet need, market trends, asset profile, competitive landscape and lifecycle programs.</li> </ul> </li> <li>Arrange business meetings with prospective partners and collaborators.</li> <li>Participate in various scientific, BD &amp; operation related meetings, and in preparing for presentations, meeting minutes, and reports. <ul style="list-style-type: none"> <li>Prepare for and lead presentation of BD and operation relevant activities if applicable, and be able to incorporate and report feedback.</li> </ul> </li> <li>Support to implement BD process/strategy and logistics. <ul style="list-style-type: none"> <li>Populate and maintain BD database, up-to-dated contact/project lists, and project management tools.</li> <li>Comply with record keeping requirements and archiving of documents/communications.</li> </ul> </li> <li>Facilitate communication with local and global R&amp;D, clinical operation, finance, and legal team to ensure effective communications and operation across all functional teams.</li> <li>Manage individual and team projects through rapid cycle time turn-around.</li> </ul>	<ul style="list-style-type: none"> <li>Proven relevant working experience.</li> <li>Proficiency in MS Office and preference in experience with database and PM software(s)</li> <li>Proficiency in English.</li> <li>Knowledge in market and drug development process.</li> <li>Communication and negotiation skills.</li> <li>Understand legal and financial terms and negotiation process.</li> <li>Ability to develop and maintain projects.</li> <li>Time management and planning skills.</li> <li>Minimum BSc/BA degree, advanced degree in relevant field</li> </ul>

### ETC

- Required Documents  
CV, Research article abstracts, A degree certificate, Transcript
- Job screening procedures  
Document screening - Interview screening - Final pass

- HR : jina.kim@pharmabcine.com
- Address :  
2F, Research Building 2, 70, Yuseong-daero 1689 beon-gil,  
Yuseong-gu, Daejeon, Koera 34047
- Tell : +82-42-863-2017